



GOA SHIPYARD LIMITED.
Shipbuilders, Shiprepairers & Engineers.
(A Govt. of India Undertaking – Ministry of Defence)
Vasco da Gama, Goa-403 802, India.

Notice no: XOI/QTN/333.

CIN no: U63032GA1967GO1000077

Expression Of Interest (EOI) To Represent GSL For Marketing Its Products in Vietnam.

Goa Shipyard Ltd. (GSL) seeks to appoint a Company/Firm as its Marketing Representative (MR) on 'Non-Exclusive' basis for marketing its products and services in defence and non-defence sectors in Vietnam. In this regard, GSL would like to invite proposal from interested companies / firms in Vietnam to represent GSL for marketing its products and services in Vietnam in the above mentioned two sectors at mutually agreed terms and conditions. Interested firms may visit GSL website at link <https://goashipyard.in/tender/open-tender/> wherein the following documents are available:

- (a) The obligations/scope of Marketing Representative.
- (b) Format for providing requisite details.

Interested firms should have experience of at least two years as Marketing Representatives or in the field of Ship building & Ship repairs / Consultancy / Engineering and should be capable in accessing and convincing decision making authorities / potential customers for gaining business deals.

An introductory letter for Expression of Interest (EOI) along with the filled in format mentioned above and requisite copies of certificates / supporting documents may be forwarded by courier to aforesaid address and soft copies be sent by email to fpg_office@goashipyard.com within 15 days of publishing of this advertisement for evaluation. Shortlisted firms will be intimated on further course of action.

GSL reserves the right to:

- (i) Accept / Reject any firm who have responded to this EOI, without any financial or other liability to GSL and without assigning any reasons thereof.
- (ii) Appoint a single MR for both the sectors namely Defence and Non-Defence Sector or appoint individual MR for each of the sectors.