



GOA SHIPYARD LIMITED.
Shipbuilders, Shiprepairers & Engineers.
(A Govt. of India Undertaking – Ministry of Defence)
Vasco da Gama, Goa-403 802, India.

Notice no: XOI/EOI/ 301

CIN no: U63032GA1967GO1000077

Expression Of Interest (EOI) to work as Marketing Representative of GSL for Marketing its Products in West African countries.

Goa Shipyard Ltd. (GSL) seeks to appoint Company/Firm(s) as its Marketing Representative (MR) in West African countries for marketing its products and services in defence and non-defence sectors. In this regard, GSL invites proposal from interested companies / firms in West African countries for marketing GSL's products and services in West African countries, on mutually agreed terms and conditions.

The following documents are available in this portal as part of this advertisement, for reference and action by interested companies / firms.

- (a) The Obligations/Scope of Marketing Representative.
- (b) Format for providing requisite details.

Interested companies / firms should have experience as Marketing Representatives or in the field of Ship building & Ship repairs / Consultancy / Engineering and should be capable in accessing and convincing respective authorities / potential customers, for gaining business deals for GSL.

An introductory letter for Expression of Interest (EOI) along with the filled in format mentioned above and requisite copies of certificates / supporting documents may be forwarded by courier to aforesaid address and soft copies be sent by email to fpg_office@goashipyard.com within 15 days of publishing of this advertisement, for evaluation. Shortlisted firms will be intimated on further course of action.

GSL reserves the right to accept / reject the EOI submitted by any firm which has responded to this EOI, without any financial or other liabilities to GSL and without assigning any reasons thereof.