



**GOA SHIPYARD LIMITED**  
**(A GOVERNMENT OF INDIA UNDERTAKING)**

VADDEM HOUSE, VASCO-DA-GAMA, GOA-403802  
Phone: 0832-2512152 to 2156, Extn. 2462 Direct :2512536  
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**Expression Of Interest (EOI) for Short listing / Empanelling suitable Designers**

1. Goa Shipyard Ltd. (GSL) is a 67 years old Defense Shipyard of India having best repute for its quality & consistently undertaking constructions of myriads of complex war ship and auxiliary vessels and delivering those well before the stipulated delivery time.
2. In the imminent One-Two years, GSL is expected to participate in a few tenders of Navy/Coast Guard, Government bodies & commercial owners for construction of FRP/GRP boats with Carbon fiber reinforcements / Aluminium structures in following range  
Category I - High Speed Carbon Fibre boats /Aluminium with minimum 45 knots speed with LOA up to 17 meters & operation up to Sea state 3  
  
Category II - Air Droppable High Speed RIBS with minimum 45 Knot speed With LOA of 12 meters & operation up to sea state 3
3. As GSL's resources are occupied by ongoing projects of Indian Navy and Indian Coast Guard, an Expression of Interest (Eoi) is invited to shortlist/ empanel suitable designers, having proven design of Boats, to support GSL during bid submission/Technical evaluation stage. Final selection of designer(s) will be done based on the commercial offers received by GSL from these designer(s), on case to case basis.
4. Designer(s) who meets the below mentioned pre-qualification eligibility criteria only should respond to this Eoi and submit necessary undertakings /confirmations /documentations etc:
  - a. The Indian Design agency / Indian Designer with technical collaboration with reputed firm on special domain are eligible to submit their interest. The design agency may submit their expression for any or both the categories based on their capability and proven design experience.
  - b. The designer should have earlier designed Boats up to 45 knots speed capable to withstand in Sea State 4 and the vessel should be under service. Also, the designer should have designed FRP boats using Carbon fibre and Infusion technology / Aluminium. A list of similar projects previously designed by firm meeting above requirements along with details of owner/year shall be submitted.



- c. The Designer should provide all data that are required to be submitted along with tender including additional documents, if any, during evaluation stage.
  - d. The Designer should be able to depute their representatives at their own cost during Technical evaluation meetings should any requirement arise.
  - e. The designer should have their in-house CFD analysis facilities to validate various operational requirements during design stage.
  - f. The Designer must not be de-barred /blacklisted by any of the Government organization and necessary undertaking in this regard is to be submitted by the designer.
5. In addition to the above mentioned eligibility criteria, the VENDORS are required to accept the below terms & conditions and necessary confirmations / undertakings in support of same shall be submitted by the vendors in response to this EoI:
  - a. The Designer should maintain the secrecy & confidentiality of the type of work / data / costing etc
  - b. If required, GSL may undertake the visit to the premises / workshops of the participating vendors for verifying the facilities and assess the capabilities of the Designer.
  - c. The designers should submit Present Shareholding pattern, Composition of Board of Directors/Partners, Audited balance sheets for last three financial years, Number of persons including qualification and experience of key personnel employed and total number of employees in different positions.
  - d. The designer /manufacturer should not be participating directly or indirectly in any of such tenders in India.
  - e. The shortlisted designer(s) shall be required to submit their commercial quotes based on which the firm with lowest quote will be finalized and awarded the order. The firm then will remain associated with GSL for support on design aspects from RFP / bidding stage to order stage. The design agency shall associate with GSL on No Cost basis and claim their payment only upon securing of order by GSL.
6. Those interested & eligible designers shall submit their response to GM (GES), GSL Goa at the above address in sealed envelope super scribing **“Expression of Interest No. 15/GSL/GES/High Speed Boat Design, DESIGN SUPPORT OF HIGH SPEED BOATS”** on or before **2<sup>nd</sup> May 2024 (1500 hrs.)** along with necessary supporting documents as stated in paragraphs above.



7. Firms who are responding to this EoI shall submit para wise compliance along with requisite supporting documents. Yard will request for more documents, if submitted documents are not found to be sufficient.
8. It is intimated that the shortlisted firms will be informed about the outcome of the scrutiny of the respective EOI responses.
9. GSL reserves the right to accept or reject any or all applications without assigning any reasons thereof. Only selected designers will be informed about the outcome of the scrutiny of the respective EoI. For any clarification, Mr. Rahul Kalwaghe Sr. Manager (GES) Email: [rahulkalwaghe@goashipyard.com](mailto:rahulkalwaghe@goashipyard.com) or Mr Arun Sornapudi, Sr. Manager (GES) Email: [arunsornapudi@goashipyard.com](mailto:arunsornapudi@goashipyard.com) may be contacted.

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